

1 this proceeding from this Commission that states
2 that 27.3 would cover reversal of the April 27th
3 order, and that to the extent that happened the
4 parties would be allowed to renegotiate the
5 ISP-bound traffic provisions?

6 MR. PITTERLE: I believe as I stated that
7 if it was a reversal and applicable law required
8 Verizon to abide by that by a date certain, Verizon
9 is willing to, you know, include that in the
10 contract in some fashion--

11 MS. PREISS: Is that a yes or a no,
12 please?

13 MR. PITTERLE: I'm sorry.

14 MS. PREISS: I think all anybody wants to
15 know here, is if there is such a change in law, the
16 ISP order is reversed on appeal, does this section
17 of the contract, Section 27.3, give Cox the right
18 to renegotiate the terms of the contract applicable
19 to compensation for ISP-bound traffic, in Verizon's
20 view?

21 MR. PITTERLE: Thank you for the
22 information.

1 I think it could, yes. My only comment
2 would be that I'm seeing a part of this. I don't
3 know if there's other applicable law language that
4 I'm not seeing that may even do a better job of
5 that. But what our intent would be would be to
6 follow the order of that ruling. And if it's
7 effective as of date certain, that would be
8 applicable law, and Verizon would agree to have
9 that be the effective date of the reversal.

10 My protest was on retroactive application
11 or any language which Cox does not have in their
12 proposal, but which other parties have that would
13 go beyond applicable law, and Verizon just wants to
14 deal with applicable law.

15 MS. PREISS: I think the question was
16 limited to the Cox language, which doesn't say
17 anything about retroactive; is that right?

18 MR. PITTERLE: I agree.

19 MR. HARRINGTON: I was going to read the
20 definition of applicable law, but I won't. No
21 further questions.

22 MR. DYGERT: I think it's time for lunch.

1 MR. HARRINGTON: On this issue of I-5.

2 MR. DYGERT: Go off the record.

3 (Whereupon, at 1:10 p.m., the hearing was
4 adjourned until 2:15 p.m., the same day.)

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1 AFTERNOON SESSION

2 MR. DYGERT: I think if people are ready,
3 we could get started again, which I think takes us
4 back to Cox's cross-examination.

5 MR. HARRINGTON: We will do this either
6 way that staff wants to do it, but I understand
7 WorldCom has a little cross on issue V, and maybe
8 it would be more efficient for WorldCom to do that
9 cross and then come back to issue VI. It's up to
10 the staff.

11 MR. DYGERT: Okay. On issue V, why don't
12 we do that.

13 CROSS-EXAMINATION

14 MS. KELLEY: Good afternoon. In the
15 interest of time, I'm going to try very hard to
16 keep this short.

17 The first questions I have for you, this
18 morning, in response to questions both from counsel
19 for AT&T and counsel for Cox, you indicated in
20 general some proposed modifications to your
21 contract language you would be willing to accept,
22 and I'm talking specifically about some

1 definitions, which I'm going to now find, but the
2 definitions were Internet traffic, which I think
3 you said didn't really have meaning, and then
4 measured Internet traffic.

5 Do you remember that discussion?

6 MR. PITTERLE: Yes.

7 MS. KELLEY: And I just want to confirm
8 that that entire discussion would apply equally to
9 WorldCom.

10 MR. PITTERLE: Yes, it would apply to all
11 the parties.

12 MS. KELLEY: The only other questions I
13 have for you, I wonder if you would look at the
14 decision point list on intercarrier compensation.
15 In the next to the last column--and this begins on
16 page one--it's titled "Verizon's Proposed Contract
17 Language," and I just want you to look at the
18 section that is Section 1. It begins on page one,
19 and it carries through, I believe, to page five.
20 It deals with generally traffic measurement and
21 billing and specifically calling party number or
22 CPN. Do you see that?

1 MR. PITTERLE: Yes.

2 MS. KELLEY: Are you aware that this
3 issue, traffic measurement and billing, is raised
4 separately and Verizon has proposed language
5 related to the same issue in response to a separate
6 issue?

7 MR. PITTERLE: No, I'm not aware of that.

8 MS. KELLEY: So, I assume you wouldn't be
9 able to comment on the fact that in this proposal
10 here, which is label Section 1, and in that
11 proposal which is your Section 6, the percentage of
12 CPN that you require is different?

13 MR. PITTERLE: I'm not familiar--no, the
14 answer is I'm not familiar with the two sections
15 and how they might relate.

16 MS. KELLEY: Just for the record, that's
17 issue IV-11.

18 Could you move to page five, then.

19 MR. PITTERLE: Of the JDPL?

20 MS. KELLEY: Of the JDPL, yes.

21 And that's Section 2 and then 2.1 of your
22 proposal. Do you see that?

1 MR. PITTERLE: Yes.

2 MS. KELLEY: And under 2.1 in brackets and
3 upper case letters, it indicates that this is to be
4 revised consistent with Verizon's VGRIP proposal.

5 So, I take this to mean that what is
6 contained in here is not something that is
7 currently on the table. This is not a current
8 proposal; is that fair?

9 MR. PITTERLE: Yes, that's fair.

10 MS. KELLEY: All right. So I believe 2.1
11 and its subsections, that takes us through page 10.
12 And on page 10, Section 2.2 starts, and it's
13 entitled "Reciprocal Compensation." Do you see
14 that?

15 MR. PITTERLE: Yes.

16 MS. KELLEY: And within that section,
17 there is--and I'm not going to walk you through
18 every sentence, but there is a great deal of
19 discussion about the CLEC IP for traffic delivered
20 by Verizon for termination by CLECs. Do you see
21 that general language?

22 MR. PITTERLE: Yes, generally I see it.

1 MS. KELLEY: And are you aware that the
2 issue of the CLEC IP and where it's appropriately
3 located and how that is to be dealt with is also
4 handled in a separate section? Or a separate issue
5 number, I guess I should say?

6 MR. PITTERLE: Separate issue number.

7 MS. KELLEY: So, this language would be
8 relevant to that issue?

9 MR. PITTERLE: I would see that language
10 appropriate than the other sections.

11 MS. KELLEY: All I'm trying to do is
12 understand what language is relevant to the issue
13 that's in front of us.

14 MR. PITTERLE: Okay.

15 MS. KELLEY: I guess one way to maybe
16 short-circuit that is to ask you, because I think
17 questions have been asked about everything that's
18 left, but--so, I think we are through--everything
19 is off the table up to page 11.

20 Could you tell me from page 11 on of the
21 JDPL, if this is the language that Verizon proposes
22 to implement the ISP order? Or does it include

1 other--other things as well?

2 MR. OATES: I object to the form of the
3 question to the extent it suggests that the
4 language just discussed previously and identified
5 by Mr. Pitterle is applying to other issues as
6 well, does not apply to this particular issue.
7 It's obviously much of it is interrelated, but...

8 MS. KELLEY: Well, I guess this is what's
9 important to me to figure out and it's important
10 for the staff as well, what starts on page one with
11 one is essentially identical to language you
12 proposed in response to another issue. Except for
13 the percentage numbers, 95 percent here, they're
14 different.

15 Now, if we need to ask questions about
16 this language here, but my understanding is that's
17 being dealt with elsewhere, but I don't want there
18 to be any confusion at the end of the day.

19 MR. EDWARDS: I didn't think there was
20 any, but I think there might be. The first thing
21 you said was with respect to percentage of CPNI and
22 in relationship to the provision you just looked at

1 and issue IV-11, which is the network architecture
2 issue; correct?

3 MS. KELLEY: That is.

4 MR. EDWARDS: Right. And if there is--I
5 think you're talking about the percentages, if
6 they're different in the two pieces of language, we
7 could deal with that next week.

8 MS. KELLEY: In IV-11?

9 MR. EDWARDS: Yes, but the language is not
10 off the table, as you said.

11 MS. KELLEY: But's in a separate issue
12 number. The resolution of this issue--

13 MR. EDWARDS: With respect to CPNI
14 percentages, sure.

15 And then your second reference was it
16 related to language that had--talked about IP and
17 POI, and I think you just said IP, and asked
18 Mr. Pitterle does he agree that's being dealt with
19 in a separate issue, and the answer to that is yes,
20 issue I-1, but the language is not off the table,
21 but it is related to however issue I-1 is resolved.

22 MS. KELLEY: The resolution of that will

1 happen with I-1.

2 The second question related to fairly
3 substantial block of proposed--well, it's not
4 proposed language. It says it will be revised, so
5 I understand this is not a current proposal, and I
6 think he indicated that was correct.

7 MR. OATES: I think what it indicates is
8 it does indicate that it would be revised
9 consistent with Verizon's VGRIP provisions; so, in
10 other words, subject to revision based on however
11 the VGRIP issue comes out.

12 My only point in raising the objection is
13 this language, while that applies to network
14 architecture issues, may also apply to this issue
15 I-5, for instance, this reference to things like
16 Traffic Factor II, other traffic factors that I
17 don't know the network architecture issues, excuse
18 me, but they certainly apply to the language that
19 we believe that implements the ISP we offered up
20 for issue.

21 MS. KELLEY: They are not in the 2.1 that
22 you indicate are going to be revised?

1 MR. OATES: No.

2 MS. KELLEY: Okay.

3 Well, let me ask it this way: Is it your
4 understanding that this entire chunk of contract
5 language that you have here in the JDPL beginning
6 at page one and going all the way through, I
7 believe, page 20--it's not your understanding, is
8 it, that all of this language is designed simply to
9 implement the ISP order. Instead, a lot of this
10 language deals with other issues; isn't that fair?

11 MR. PITTERLE: When you referred to the
12 CPN issue, that could be a separate side issue, and
13 so yes, the answer to your question is yes. But it
14 is interrelated at points as well. But it
15 certainly ties in to other issues that are being
16 determined in separate sections.

17 MS. KELLEY: I understand. I want to make
18 sure I understand what's on the table for this
19 issue. I think all the necessary questions have
20 been asked, but there's so much in here that it's
21 difficult to tell exactly which language you're
22 contending is designed to implement the ISP order.

1 But with the answers I have gotten, I don't have
2 any further questions.

3 MR. DYGERT: All right. I can't remember
4 if it was AT&T was going to resume now, or if it
5 was Cox?

6 MR. HARRINGTON: We reached an agreement
7 that it will be Cox. We are sharing the same
8 microphone, so we try to cooperate.

9 CROSS-EXAMINATION

10 MR. HARRINGTON: We are turning to issue
11 I-6. We are now handing out some exhibits which
12 are going to be marked Cox Exhibits Number 20 and
13 21.

14 (Cox Exhibit Nos. 20 and 21
15 was marked for
16 identification.)

17 MR. HARRINGTON: We are going to start
18 with some questions that don't relate to the
19 exhibits. We will get them all out at once.

20 Mr. Pitterle, am I correct in
21 understanding that Verizon's proposed language for
22 this issue requires the parties to the

1 Interconnection Agreement to differentiate all
2 their traffic based on the actual beginning and
3 ending locations of the communication?

4 MR. PITTERLE: Yes, that would be
5 Verizon's view, that traffic should be determined
6 by the originating and end points or terminating
7 points of an overall end-to-end communication.

8 MR. HARRINGTON: Okay. In that context, I
9 would like to look at some examples of certain type
10 of traffic and how they would be handled under this
11 standard.

12 MR. PITTERLE: Okay.

13 MR. HARRINGTON: Let's start with calls
14 that originate at--I will use an example with
15 actual towns in it--that originate at a residence
16 in Arlington, continue on to a company's location
17 also in Arlington, Virginia, that are to the
18 company's LAN. So, someone dialing into his
19 company's local network from Arlington to
20 Arlington.

21 MR. PITTERLE: Just a local call in the
22 traditional sense?

1 MR. HARRINGTON: For the moment, yes.

2 Under your standard, would that be treated
3 as a local call or toll call?

4 MR. PITTERLE: If it's just within the
5 Arlington exchange, I would treat that as a local
6 call.

7 MR. HARRINGTON: Now, suppose that that
8 LAN also provides users of the LAN with connection
9 to the Internet. How would you treat that call?

10 MR. PITTERLE: I would treat that call on
11 the basis of where the Internet provider is, but
12 more importantly it's been ruled upon by the FCC
13 that traffic to an ISP provider is interstate in
14 jurisdiction.

15 MR. HARRINGTON: Does your answer to this
16 question depend on when the caller actually
17 accesses the Internet when he connects to the LAN?

18 MR. PITTERLE: Let me seek clarification
19 when you say "access to the LAN." I start thinking
20 about a business internal local area network, and
21 so I just need a better clarification when you use
22 the word "LAN."

1 MR. HARRINGTON: I will use a more direct
2 example. My firm allows me to dial local telephone
3 number to connect to the firm's network, and that
4 network contains, among other things, the word
5 processing software we use and also is the way we
6 get access to the Internet at work, but I could
7 also get access to the Internet at work.

8 MR. PITTERLE: Okay.

9 MR. HARRINGTON: That's the example.
10 Does that change your answer to the
11 earlier question about whether--

12 MR. OATES: Could I ask for clarification
13 of what the earlier question was?

14 MR. HARRINGTON: I was about to do that
15 because we were a couple of minutes away from it.

16 My earlier question was: If the LAN
17 connected to the Internet, what was your view of
18 whether the call was local or toll?

19 MR. PITTERLE: End-to-end determination of
20 the call, it was toll or interstate.

21 MR. HARRINGTON: Right.

22 So, am I correct, then, that based on what

1 you're saying is whether the call--the end-to-end
2 points are local or toll depends on whether the
3 user in my example actually accesses the Internet
4 or doesn't?

5 MR. PITTERLE: Yes, it would depend on
6 whether they access the Internet or not. If they
7 access another number within the LAN that is within
8 the Verizon local calling area, I would consider
9 that a local call. If they accessed the Internet
10 via the LAN, I would consider that to be a toll
11 call.

12 MR. HARRINGTON: Now, suppose that same
13 caller were to connect to internal e-mail that the
14 company has that happens to be hosted at a
15 location, say, in New York City. Would you
16 consider that to be a toll call?

17 MR. PITTERLE: Again, based on the
18 end-to-end points, I would consider that to be toll
19 call.

20 MS. PREISS: You would consider that?

21 MR. PITTERLE: I would consider that to be
22 a toll call, yes.

1 MR. HARRINGTON: Okay. Now, in all these
2 scenarios, is there a way for the originating
3 carrier to know whether the call is toll or local?

4 MR. PITTERLE: I'm not sure. The answer
5 is no, and I'm not sure the originating party
6 always cares whether it's toll or local.

7 MR. HARRINGTON: Is there any way--well,
8 isn't the premise of this issue that you do care?

9 MR. PITTERLE: I'm saying that the
10 customer--

11 MR. HARRINGTON: "Originating carrier" is
12 what I said.

13 MR. PITTERLE: I misunderstood your
14 question.

15 The originating carrier would not know and
16 does care. Thank you for the clarification.

17 MR. HARRINGTON: How about the terminating
18 carrier? Is there any way for the terminating
19 local exchange carrier to know?

20 MR. PITTERLE: I'm not sure if they would
21 know or not because it would seem to me that with
22 the proper information, there is ANI or CPN is

1 transmitted with the call, then the terminating
2 carrier might know. If it's not, they may not.

3 MR. HARRINGTON: The CPN that's being sent
4 with the call is for a local telephone
5 number--right?--in the hypothetical we have been
6 using.

7 MR. PITTERLE: The LAN is located--

8 MR. HARRINGTON: The LAN is located
9 locally to the calling party.

10 MR. PITTERLE: And in that scenario the
11 call is going through to the Internet, as we
12 discussed earlier?

13 MR. HARRINGTON: After it leaves the
14 public switch telephone network, yes.

15 MR. PITTERLE: After it leaves the public
16 switch telephone.

17 The carrier would likely not know whether
18 that call was local or not. See it as local.

19 MR. HARRINGTON: Right. I would like to
20 turn to a different example, which is a leaky PBX.
21 Are you familiar with leaky PBXs?

22 MR. PITTERLE: That's a word you don't

1 forget easily.

2 MR. HARRINGTON: True enough.

3 Is there a way for an originating carrier
4 to know if a call to a leaky PBX goes on to
5 somewhere else? I'm talking about an individual
6 call now.

7 MR. PITTERLE: I'm not a switching expert,
8 but my belief would be no, they would not.

9 MR. HARRINGTON: Is there a way for the
10 terminating carrier of the call that comes from a
11 leaky PBX to know that it came from a distant
12 point?

13 MR. PITTERLE: I'm not sure about the
14 terminating carrier and what they are able to
15 determine as far as the originating point of
16 traffic or not, so I'm really not--I don't have the
17 background to answer that accurately.

18 MR. HARRINGTON: If we assume for the
19 moment that the leaky PBX passes the CPN for the
20 PBX itself and not for just the originating point
21 of the call, can the terminating carrier tell?

22 MR. PITTERLE: They don't receive some

1 type of originating calling number identification,
2 then they would not know.

3 MR. HARRINGTON: Are you familiar with the
4 concept of offpremises extensions that connect to a
5 PBX?

6 MR. PITTERLE: Somewhat, yes, I am
7 familiar.

8 MR. HARRINGTON: If you make a call to
9 what turns out to be an offpremises extension, when
10 the PBX is located in the same local calling area
11 as the originating caller, can you tell if that
12 call goes outside the local calling area?

13 MR. PITTERLE: You could not if it was
14 outside the local calling area, but generally
15 offpremises extensions are within the local calling
16 area or the parties carrying offpremise extension
17 out of the local calling area would buy transport
18 as part of their--part of their ordering or using
19 that service.

20 MR. HARRINGTON: Has Verizon proposed any
21 mechanism in contract language under which a party
22 could be able to tell if a call is local or not

1 local, based on the call itself?

2 MR. PITTERLE: Verizon has language in its
3 contract that states that the originating and
4 terminating points of the call, the end-to-end
5 communication, would determine the jurisdiction.
6 I'm familiar with that language.

7 MR. HARRINGTON: Is there any language in
8 the proposed contract that would assist
9 parties--that would explain how a party would
10 determine the originating and terminating points of
11 an individual call, or of calls in general?

12 MR. PITTERLE: Well, the language may
13 stand on its own in defining the end points as
14 being that. That would be the assistance, from my
15 perspective.

16 MR. HARRINGTON: So, there is no other
17 language in the contract on that point?

18 MR. PITTERLE: There may be. Nothing is
19 coming to my mind at the moment.

20 MS. PREISS: Mr. Pitterle, are you aware
21 of any mechanism by which a party, an originating
22 carrier or terminating carrier can determine what

1 the actual end points of the call are?

2 MR. PITTERLE: I believe the mechanism
3 would be vaguely aware, to answer your question.
4 There may be a method by which the parties could do
5 a traffic study for a period of time or share
6 information so that they could develop a factor to
7 apply to extract traffic. But there is nothing
8 specific that I'm aware of--

9 MS. PREISS: But what information would
10 they share? What is the information that a party
11 might have at its disposal that would reveal the
12 actual ends points of the call?

13 MR. PITTERLE: One possibility is when
14 there is--and I'm thinking of a virtual FX
15 arrangement, to answer your question, to an ISP
16 that is outside the local calling area, the Verizon
17 local calling area. And in that situation what we
18 have experienced are CLECs in general that are
19 associated with an ISP, and that switch of the CLEC
20 that's outside the Verizon local calling area, such
21 that Verizon experiences literally a one-way flow
22 of traffic through the CLEC switch into the ISP of

1 30- to 40-minute hold times on the average and no
2 traffic coming back, it appears as if there is no
3 actual customers in the Verizon rate center.

4 In those scenarios, and it's a virtual
5 FX-type scenario that we see more and more all the
6 time, it seems, you can work with--the two parties
7 can work together to identify who the end users are
8 of the CLEC, or Verizon can just call numbers that
9 they're seeing on the billing and check to see
10 whether they are modems.

11 MS. PREISS: That's what I want to get at.
12 You could call a number and determine that it's an
13 ISP. Verizon contends, I understand, that by
14 certain calling patterns, long holding times, again
15 you might be able to determine that the terminating
16 party or the originating party is calling an ISP,
17 but that doesn't tell you anything about where the
18 ISP is actually located, does it?

19 MR. PITTERLE: No, not just in the sense
20 of the traffic flow that it's going to a specific
21 ISP number, but we also should be able to
22 identify--at some point there may be ways of

1 identifying where that ISP is physically located,
2 either through the CLEC themselves or from some
3 other information we have in that exchange. Maybe
4 one of our switchmen knows that the CLEC switch in
5 that area has--they have their own ISP. They're an
6 affiliate of the CLEC, so the ISP modem pool or
7 whatever that they are using to access the Internet
8 is actually in the same CLEC switch location.
9 That's a common experience.

10 Then we know the physical end point of
11 the--I want to say termination or handoff to the
12 Internet, if you will. So, that is one way that we
13 could define that.

14 But without that type of information, it's
15 not readily--easily available. There may be other
16 circumstances. That's the one that I'm familiar
17 with.

18 MR. HARRINGTON: I would like for you to
19 take a look at Cox Exhibit Number 20, please.

20 MR. PITTERLE: Okay.

21 MR. HARRINGTON: And the response to the
22 question. Read it, please.

1 MR. PITTERLE: Read the question?

2 MR. HARRINGTON: Just the response.

3 MR. PITTERLE: Verizon Virginia routes
4 intra-LATA calls from its foreign exchange service
5 customer to Cox over local interconnection trunks.

6 MR. HARRINGTON: Is that correct?

7 MR. PITTERLE: Yes, it is.

8 MR. HARRINGTON: Is there any way for Cox
9 to know the originating points of those calls?

10 MR. PITTERLE: I would not think they
11 would know the originating points of those calls
12 necessarily.

13 MR. HARRINGTON: To date and in practice,
14 hasn't that traffic been treated as local or toll
15 based on the originating and terminating NXXs?

16 MR. PITTERLE: Yes.

17 MR. HARRINGTON: I would you to turn to
18 Exhibit 21, Cox Exhibit 21. Apparently these were
19 numbered differently than the way they were on my
20 copies.

21 MR. PITTERLE: I noticed that already.

22 MR. HARRINGTON: Okay. You're now turning

1 to next Exhibit 20.

2 MR. DYGERT: You may have some numbered
3 both ways.

4 MR. PITTERLE: Data request 1-22.

5 MR. HARRINGTON: The numbering should be,
6 and I apologize if some of them are different, item
7 called--the item that should be Cox Exhibit Number
8 20 is the discovery request 1-19, and the one that
9 is 21 is Cox discovery request 1-22.

10 MR. PITTERLE: Apparently, it's
11 originating/terminating point issue.

12 MR. HARRINGTON: Yes, apparently.

13 I think we have them straightened out now.

14 This exhibit indicates or the response to
15 this question indicates Verizon doesn't know how
16 many minutes of FX traffic had been sent to Fox.

17 To your knowledge, has Verizon ever tried
18 to calculate that amount?

19 MR. PITTERLE: To my knowledge, I don't
20 believe we have tried to calculate that.

21 MR. HARRINGTON: To your knowledge, has
22 Verizon ever made an effort to inform Cox of how

1 much traffic is FX-originated traffic?

2 MR. PITTERLE: I'm not aware of that.

3 MR. HARRINGTON: Okay. Now, I would like
4 to move on to ask a few questions about the virtual
5 FX scenario you describe in Verizon Exhibit 5,
6 roughly speaking, around page six. I don't think
7 you will need to refer to your testimony for it
8 because I think you're familiar enough for the
9 questions I'm going to ask.

10 MR. PITTERLE: When you say page six?

11 MR. HARRINGTON: Verizon Exhibit 5, which
12 is the direct testimony you filed.

13 MR. PITTERLE: Thank you.

14 MR. HARRINGTON: Just a quick clarifying
15 question. Based on what I understand of your
16 scenario, which assumes a CLEC only has one switch
17 in the LATA, does--is your scenario affected if the
18 CLEC has two or three or four switches in a LATA?

19 MR. OATES: Could I ask for a
20 clarification of what the scenario is you're
21 referring to?

22 MR. HARRINGTON: The scenario developed, I

1 guess, fairly elaborately over the entire
2 testimony, your Staunton/Roanoke example.

3 MR. OATES: Thank you.

4 MR. HARRINGTON: Are any of your
5 conclusions affected if this CLEC has two, three,
6 or four switches in the LATA?

7 MR. PITTERLE: No. The more important
8 factor is with the originating and terminating
9 points of the call versus the NXXs that are
10 assigned in the routing guide.

11 MR. HARRINGTON: All right. Let's assume
12 for the moment that a CLEC does have one switch in
13 the LATA.

14 In practice, does all traffic from Verizon
15 to the CLEC go to that one switch?

16 MR. PITTERLE: If there is direct local
17 interconnection trunks between the parties, all
18 traffic between the parties would go on those
19 trunks, that is considered--say all intra-LATA toll
20 traffic would go in those trunks, possibly
21 intra-LATA traffic, and what would be 251(B)(5) and
22 ISP traffic.

1 MR. HARRINGTON: Have you left any
2 categories out? Is there any traffic that doesn't
3 go to this--is there traffic that doesn't go
4 between Verizon and the switch, CLEC switch?

5 MR. PITTERLE: If the Verizon customer was
6 making a long-distance call to--through AT&T and
7 AT&T was a preferred interexchange carrier, there
8 might be a separate trunk group to route that
9 traffic.

10 MR. HARRINGTON: So, all the calls that go
11 to the CLEC as a CLEC go--

12 MR. PITTERLE: I wanted to be clear.

13 MR. HARRINGTON: That's fine.

14 Let's assume that a CLEC has a customer
15 that wants to receive local calls from more than
16 one location in the LATA, let's say a plumber or
17 Pizza Hut.

18 If that--from a network architecture
19 perspective, is it more efficient to collect all
20 that traffic at the CLEC switch and then send it to
21 the customer over a single path, or--and I know
22 this is going to be a long example, so I will

1 repeat if you need me to--or to collect the
2 traffic, send it to each of the multiple locations,
3 bring it back to the switch and then send it to the
4 customer?

5 MR. PITTERLE: Before I answer that, when
6 you say "send it to each of the multiple
7 locations"...

8 MR. HARRINGTON: I'm referring to a
9 customer who has multiple locations in the LATA
10 such as plumber or a Pizza Hut. They're
11 everywhere, it seems.

12 MR. PITTERLE: From an efficiency
13 standpoint, that traffic may route over that local
14 interconnection trunk group to the single, my
15 example or my vision of this, the single CLEC
16 switch if all these customers are the CLEC's
17 customers.

18 MR. HARRINGTON: What you're saying is the
19 more efficient path is--from the architecture
20 perspective is for the CLEC to collect the traffic
21 from the switch at Verizon and send it to the place
22 where the customer ultimately wants it to go?

1 MR. PITTERLE: I would like to reword it,
2 but I think I'm in general agreement. I wouldn't
3 just call it the most efficient and therefore
4 that's the way it should be. I would say that that
5 is where the switch, and the way the local exchange
6 routing guide, which is the industry routing guide,
7 the way it's programmed, the way it's populated
8 with data, which the CLEC in this case would do, to
9 indicate where each of these customer locations are
10 and how to get the traffic there, the switches are
11 programmed off of that, and then they route the
12 traffic accordingly.

13 So, it may be efficient, but it's because
14 the network is geared to do things that way.

15 MR. HARRINGTON: Of the two scenarios I
16 described, the one where the calls go directly to
17 the customer and the one where the calls are hauled
18 back and forth across the LATA and then sent to the
19 customer, which uses fewer facilities?

20 MR. PITTERLE: Likely it would be the
21 scenario where there is a direct trunk group.

22 MR. HARRINGTON: Which of those two

1 scenarios is likely to cost the least to implement?

2 MR. PITTERLE: I believe the local
3 interconnection trunk group would be a lower cost
4 alternative for both parties, as long as both
5 parties agree on what the transport portions would
6 be that each party would cover.

7 MR. HARRINGTON: I would like you to
8 answer this question as a matter of network
9 engineering and not as a matter of the compensation
10 being paid between the carriers. I think we
11 understand your position on what the compensation
12 should be.

13 MR. PITTERLE: I'm glad to hear that.

14 MR. HARRINGTON: So, as a matter of
15 network engineering, is there any sound engineering
16 reason why in the scenario described in your
17 testimony it would make sense for a CLEC to receive
18 calls at its switch in I guess it's Staunton in
19 your example, send the calls back to Roanoke, haul
20 them back to Staunton again and then terminate to
21 the customer?

22 MR. PITTERLE: I'm not sure I understand

1 that exact scenario you just rolled through. Could
2 you repeat that, please?

3 MR. HARRINGTON: Assuming that you want to
4 ultimately deliver the calls in Staunton in your
5 example, is there any engineer--network engineering
6 reason, using sound engineering practices, under
7 which you would want the calls to go from--be
8 delivered from Verizon at Roanoke to the CLEC in
9 Staunton than have the CLEC send them back to
10 Roanoke, bring them back again to Staunton and then
11 deliver them to the customer?

12 MR. OATES: I'm going to object to the
13 question only to the extent that he's referring to
14 this as "our example." I don't believe the
15 question tracks the example that's in
16 Mr. Pitterle's testimony.

17 MR. HARRINGTON: I will stipulate there is
18 a difference between their example and ours, but I
19 believe it's a fair statement that the hauling the
20 traffic from Staunton to Roanoke and back to
21 Staunton again by the CLEC is a consequence their
22 suggesting should occur.

1 MR. PITTERLE: I wasn't the witness on the
2 network architecture aspects. I'm more concerned
3 with the compensation issues here. So, whatever is
4 the most efficient way to route this traffic I
5 would support as being how it should be routed from
6 a nonengineer standpoint. That just makes sense.

7 But the issue is once you established an
8 efficient network, then what is the proper form of
9 compensation that should apply between the carriers
10 on that efficient network so that one party isn't
11 subsidizing another one in the process?

12 MR. HARRINGTON: In your hypothetical, in
13 your testimony, if Verizon delivered the call from
14 Roanoke to Staunton to a Roanoke NXX assigned to
15 the CLEC--

16 MR. PITTERLE: That was--

17 (Simultaneous conversation.)

18 MR. HARRINGTON: If in your hypothetical
19 example Verizon delivered a call from its switch in
20 Roanoke to the CLEC switch in Staunton to an NXX
21 code that's assigned to Roanoke, and the CLEC
22 hauled the call back to Roanoke, you would not

1 consider that to be virtual FX; is that correct?

2 MR. PITTERLE: That would be correct, if I
3 understand your example properly, in that the call
4 originated and terminated in the same local calling
5 area of Verizon and ran through the Staunton
6 switch.

7 MR. HARRINGTON: I have no further
8 questions on this issue.

9 CROSS-EXAMINATION

10 MS. SCHMIDT: Good afternoon. I have just
11 a few questions about Verizon's FX service.

12 Now, with Verizon's FX service, does
13 Verizon assign the FX customer a number with an
14 NPA/NXX that is different than the--

15 (Fire alarm sounds off and off the
16 record.)

17 MR. HARRINGTON: I would like to move the
18 admission of Cox exhibits, if we will get the
19 numbers right, 20 and 21.

20 MR. OATES: We have no objection.

21 MR. DYGERT: Those are admitted.

22 (Cox Exhibit Nos. 20 and 21

1 were admitted into
2 evidence.)

3 MR. OATES: Perhaps I could move for the
4 admission of Verizon Exhibit 54, which is the
5 diagram we used in cross-examination of the CLEC
6 panels.

7 MR. HARRINGTON: This is Exhibit 54?

8 MR. OATES: Yes.

9 MR. DYGERT: Any objection to Verizon 54?

10 MR. HARRINGTON: No.

11 MS. SCHMIDT: No.

12 MS. KELLEY: No.

13 MR. DYGERT: Thank you. It's also
14 admitted.

15 (Verizon Exhibit No. 54 was
16 admitted into evidence.)

17 MS. SCHMIDT: All right. Let's start
18 over.

19 With Verizon's FX service, does Verizon
20 assign the FX customer a number with an NPA/NXX
21 that is different than the NPA/NXXs associated with
22 the area where the Verizon customer is physically

1 located?

2 MR. PITTERLE: I believe with Verizon's FX
3 service they assign a number from the same exchange
4 that they're securing the FX service from.

5 MS. SCHMIDT: So, the FX customer could be
6 physically located in a different area; correct?

7 MR. PITTERLE: That's correct.

8 MS. SCHMIDT: I'm going to give you a
9 hypothetical here. The Verizon FX customer is in a
10 location in area B and is assigned an NPA/NXX
11 associated with area A. Assume that area A and B
12 are in different cities, and if a Verizon customer
13 in area A made a call to customer in area B, the
14 call would be a toll call.

15 MR. PITTERLE: Okay.

16 MS. SCHMIDT: When the Verizon customer in
17 area A calls the NPA/NXX in area A that is
18 associated with the Verizon FX customer, does the
19 Verizon customer who made the call pay a toll
20 charge for the call?

21 MR. PITTERLE: No, I would say they would
22 pay a local charge that would be covered under the

1 local flat rates.

2 MS. SCHMIDT: Okay. So, is the rating of
3 that call based on the NPA/NXX of the dialed
4 number, or is it based on the location of the FX
5 customer?

6 MR. PITTERLE: It's based on the NPA/NXX
7 of the dialed location, but I would like to add to
8 that. The FX customer has purchased the dedicated
9 loop all the way to the Verizon originating
10 customer's location, and paid for the transport of
11 that call and the switching costs or the flat rate
12 for that originating location as part of their FX
13 service.

14 MS. SCHMIDT: Yes, I understand that.
15 Thank you.

16 I have no further questions.

17 MR. DYGERT: WorldCom?

18 MS. KELLEY: Nothing from WorldCom.

19 MR. DYGERT: Do you have questions for
20 this witness for issue IV-35?

21 MS. KELLEY: We don't have any anything on
22 IV-35.

1 MR. HARRINGTON: Not a Cox issue.

2 MR. MONROE: It's WorldCom.

3 MR. DYGERT: Could we have the
4 intercarrier compensation witnesses for the CLECs
5 up here also, then.

6 CROSS-EXAMINATION

7 (Pause.)

8 MR. MOON: If it's all right with everyone
9 else, we could start with I-5 and a question to
10 Verizon.

11 With regard to the offer that Verizon
12 under separate cover has made for--in the term--in
13 the sense of the mirroring rule, Verizon apparently
14 has certain reasons for disagreeing, of course,
15 with some of the provisions that the petitioners
16 have added to the so-called implementation of the
17 ISP intercarrier compensation rule. Putting aside
18 the past-due payments issues for Verizon to go with
19 the 251(b)(5) rate--to go with the 251(B)(5) rate,
20 in other words, implementation of the order's
21 mirroring the rule--forgive me if I'm not
22 articulating it clearly, but the question is